open.michigan

Unless otherwise noted, the content of this course material is licensed under a Creative Commons Attribution - Non-Commercial - Share Alike 3.0 License. http://creativecommons.org/licenses/by-nc-sa/3.0/

Copyright 2008, Jeffrey K. MacKie-Mason

You assume all responsibility for use and potential liability associated with any use of the material. Material contains copyrighted content, used in accordance with U.S. law. Copyright holders of content included in this material should contact open.michigan@umich.edu with any questions, corrections, or clarifications regarding the use of content. The Regents of the University of Michigan do not license the use of third party content posted to this site unless such a license is specifically granted in connection with particular content objects. Users of content are responsible for their compliance with applicable law. Mention of specific products in this recording solely represents the opinion of the speaker and does not represent an endorsement by the University of Michigan.





Playlist:

"Misinformed", Soul Coughing

"Contract", Lil Jon and the East Side Boyz

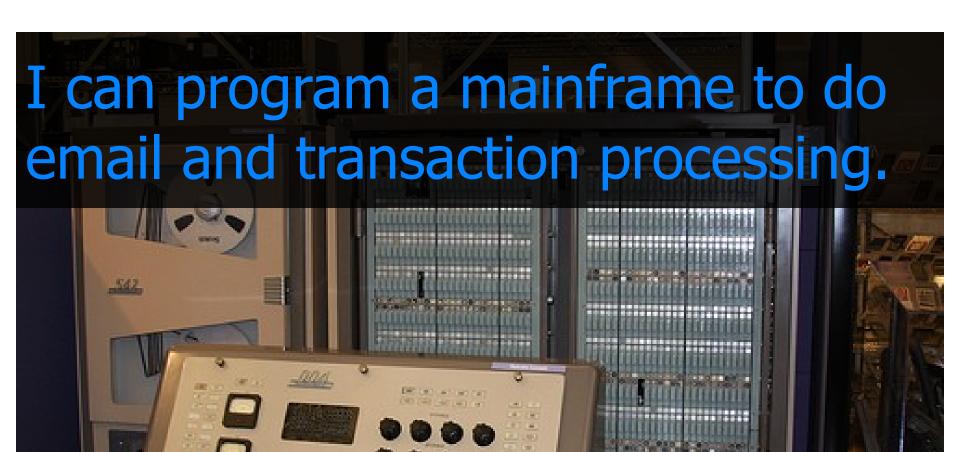
"Signal", Laura Jansen

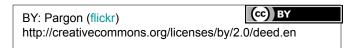
"Screen", Brad

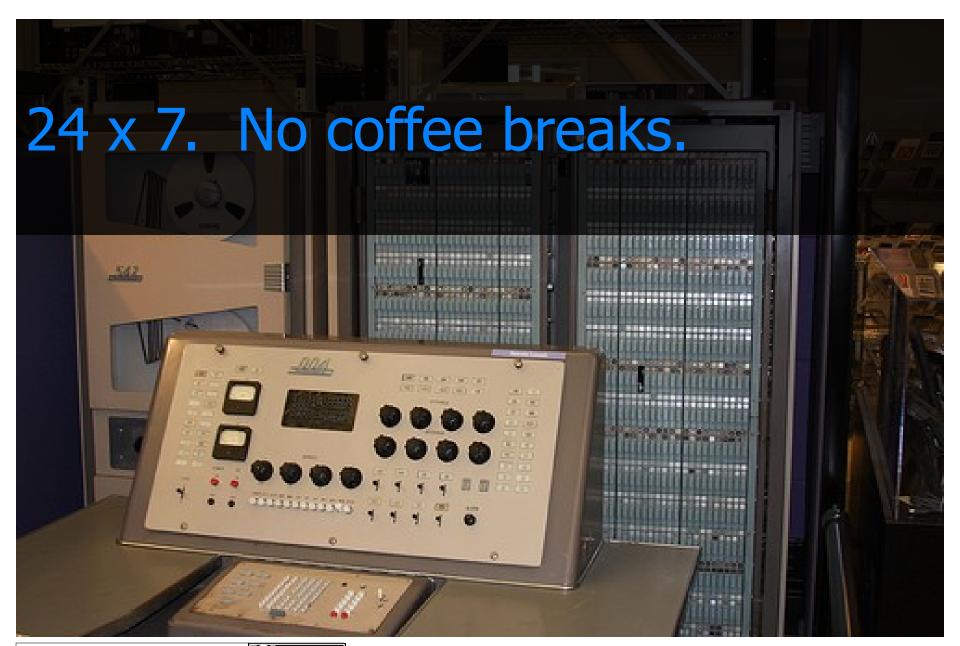
INTRO TO ICD

SI 680, ICD: Contracting and Signaling

Jeff MacKie-Mason







BY: Pargon (flickr)
http://creativecommons.org/licenses/by/2.0/deed.en

IT revolution!

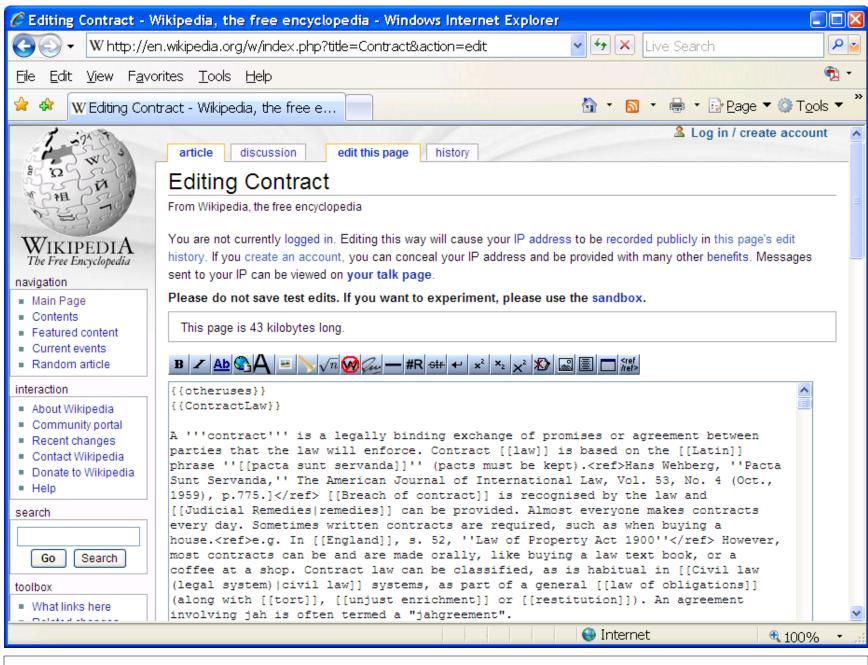
Supercomputers on every desktop vastly increase human productivity.

Right?



Source: School of Information, University of Michigan

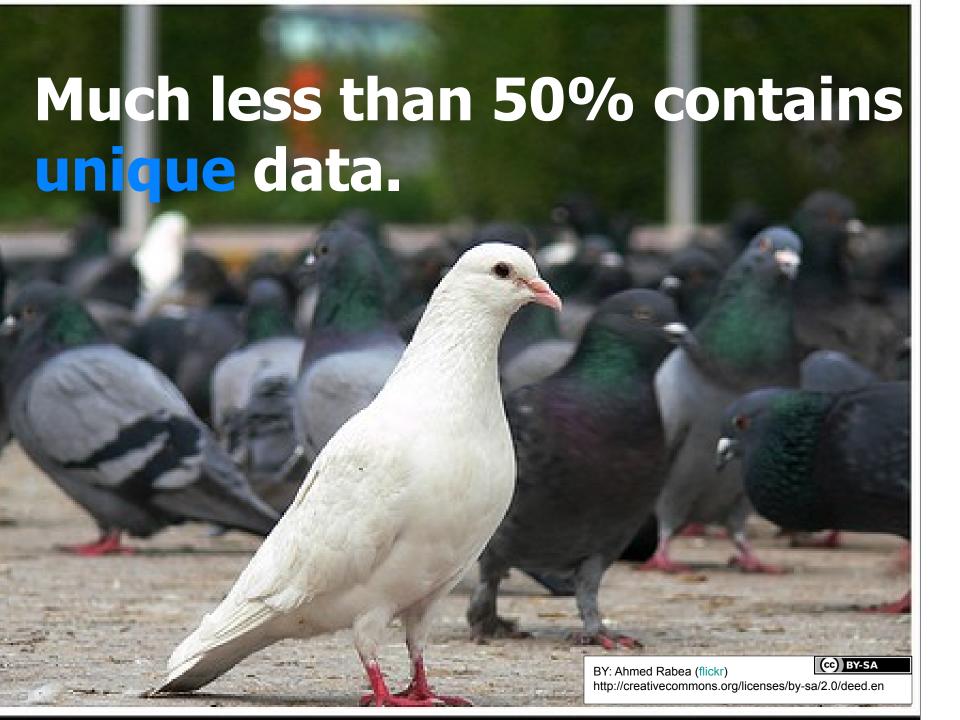
"Connecting people, information, technology in more useful ways"



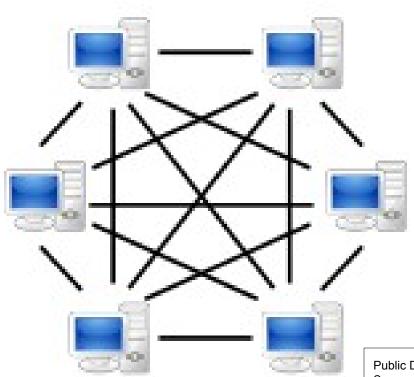
Source: http://en.wikipedia.org/w/index.php?title=Contract&action=edit
All text is available under the terms of the GNU Free Documentation License.

(example)





Landon P. Cox and Brian Noble, "Samsara: Honor Among Thieves in Peer-to-Peer Storage", 19th ACM SOSP (2003) (full text)



Public Domain

Source: http://en.wikipedia.org/wiki/Image:P2P-network.svg

But...



BY: Ben McLeod (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

Do you trust that machine with your



BY: Ben McLeod (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

backup will have it when you need it?



If this guy is your backup peer...

BY: misfitgirl (flickr)

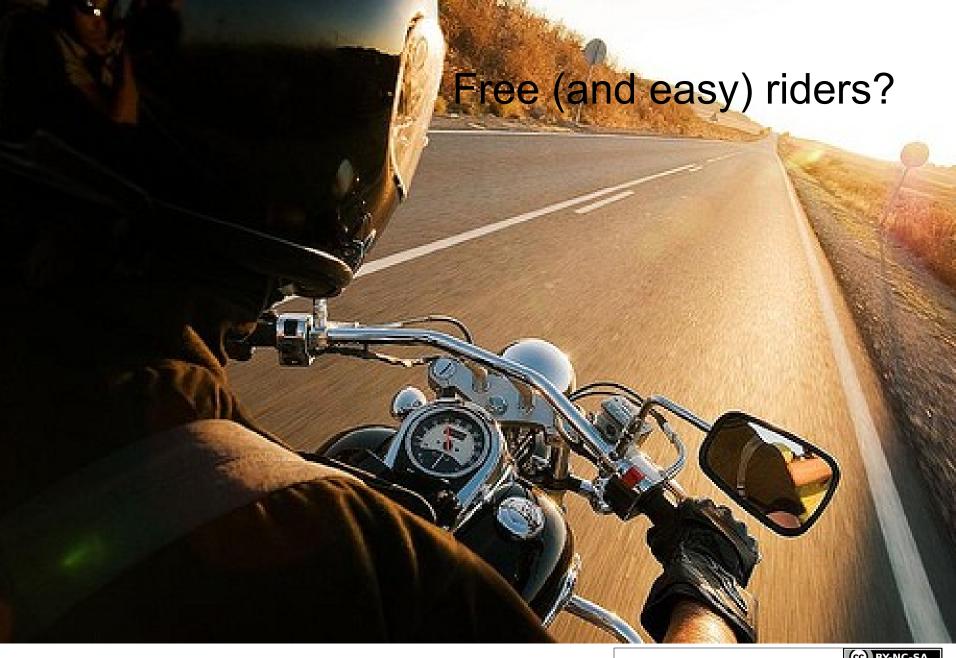
BY-NC-SA

Will he read your private data?





BY: RaidersLight (flickr) (cc) BY-NC-SA http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en



BY: RaidersLight (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en



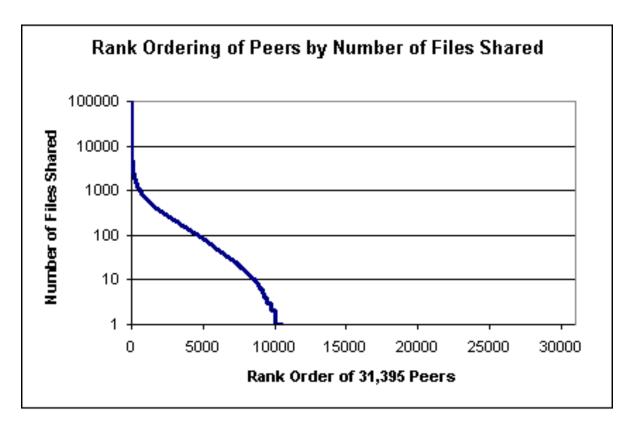


Figure 1

Gnutella:

- •70% of users share no files.
- •1% share 40% of all files.

Source: E. Adar and B. Huberman. "Free Riding on Gnutella. *First Monday*, 2000. (full text)



digg™

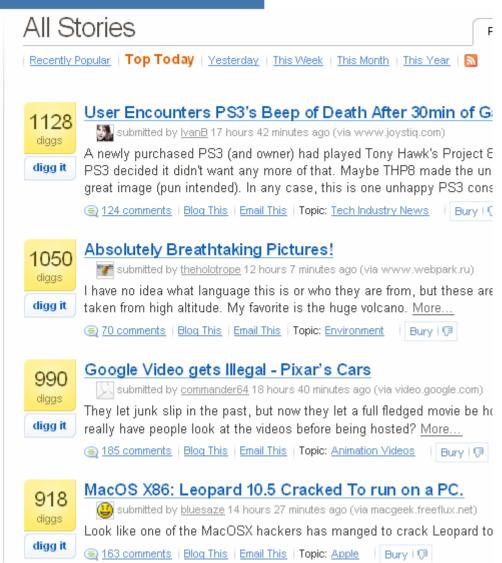
Digg is all about user powered content.
Every article on digg is submitted and voted on by the digg community.
Share, discover, bookmark, and promote the news that's important to you!
Learn more...



Digg Topics



Mara Diga



© Digg Inc. 2008 — Content posted by Digg users is dedicated to the public domain.

DIGG, DIGG IT, DUGG, DIGG THIS, Digg graphics, logos, designs, page headers, button icons, scripts, and other service names are the trademarks of Digg Inc.

Google
Spring 2006: +

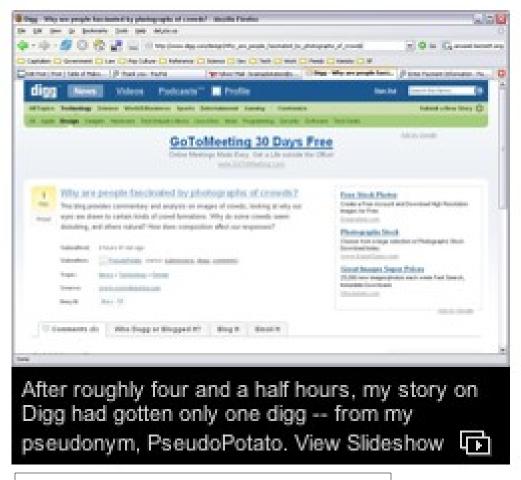
Sun?



I Bought Votes on Digg

Annalee Newitz 🖂

03.01.07 | 2:00 AM



It was influe new s of cro "popt were

"How wond

I can writte on Di votes

© 2008 CondéNet, Inc. All rights reserved.

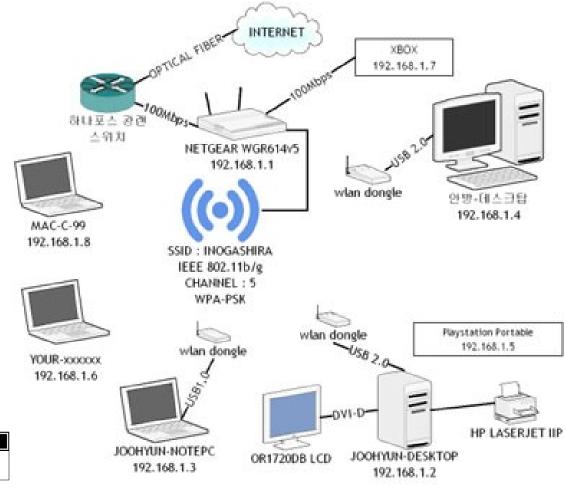
Source: http://www.wired.com/techbiz/people/news/2007/03/72832

How do we keep pollution out?



"Connecting people, information, technology in more useful ways" Source: School of Information, University of Michigan

Humans are smart nodes, but not programmable.



BY: kenchanayo (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

ICD includes autonomous, motivated agents in the scope of system design.

Draw on theories and empirical evidence of human decision making to understand likely behaviors in response to various system configurations.

INTRO TO Contracting, Signaling, Screening

(example)

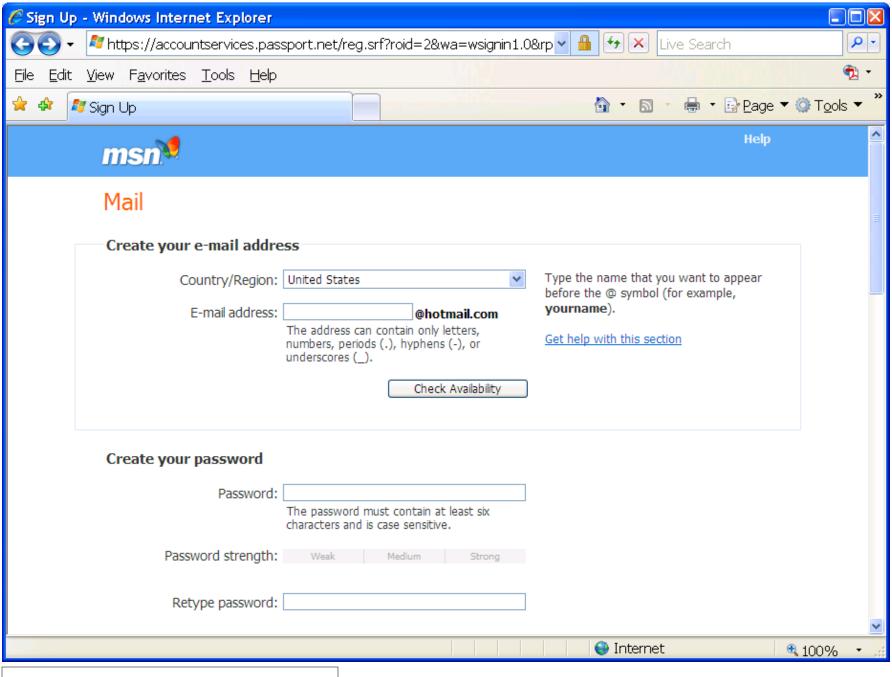


BY: EveryNobody (flickr)
http://creativecommons.org/licenses/by-sa/2.0/deed.en



BY: rachel a. k. (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

(example)



Hotmail doesn't want spammers getting free accounts

Enter the text as it is shown below:

(only needed if optional comments are entered)

XW5Vy

This extra step helps prevent automated abuse of this feature. Please enter the characters exactly as you see them.

Send Clear

Source: unknown

```
Image of maze captcha removed

(original at http://blogs.warwick.ac.uk/images/johndale/20)
)
```

CAPTHCAs also impose costs on legitimate users.

Worth it? Is there a better design to discourage hijackers?

- How best to license your patent?
- Startup investors, principals, employees: Who gets what, when and how?
- Social networking: How do you motivate potential dating partners to reveal balanced and truthful information?
- Is there an email protocol that encourages spammers to stop without discouraging legitimate senders?
- How do you induce data producers to create archiveready data sets?
- How do you induce buyers and sellers to be honest and perform well in semi-anonymous online transaction?

INTRO TO AGENCY

Why contract?

AGENCY

Examples?

AGENCY is universal

(example)

Mutually Assured Accountability

Brin, David. The Transparent Society: Will Technology Force Us to Choose Between Privacy and Freedom? Basic Books, 1999. All information, all the time.

...causes bad guys to go elsewhere

... gives little guy bargaining power

The information spotlight...

But...

(example)



Bad guys can disguise info, change identity, disinform....

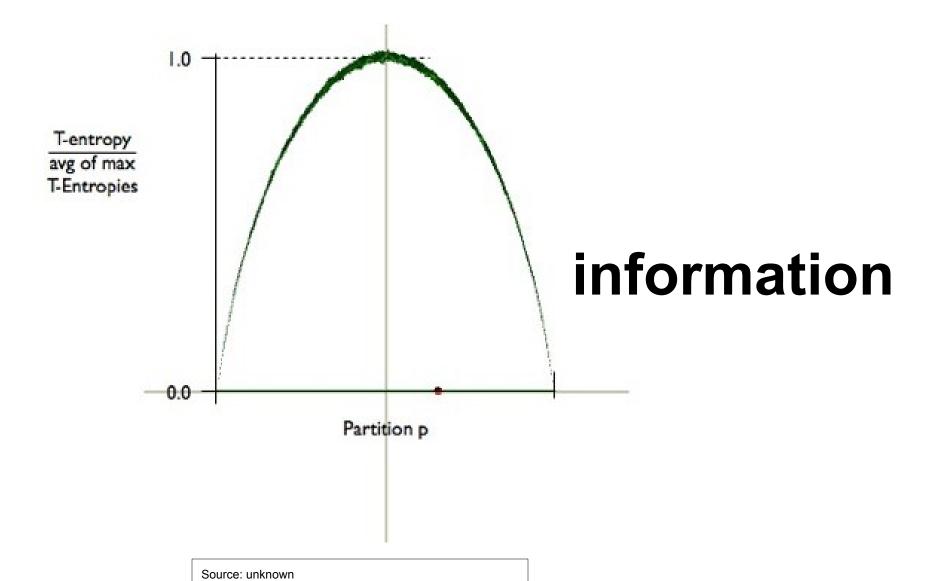
BY: misfitgirl (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

When and how to make information transparent?

E.g.: Monitoring helps when results are verifiable, not when they're not!

Ex: More information reduces bad guy information rents but doesn't create rent for others

learn?



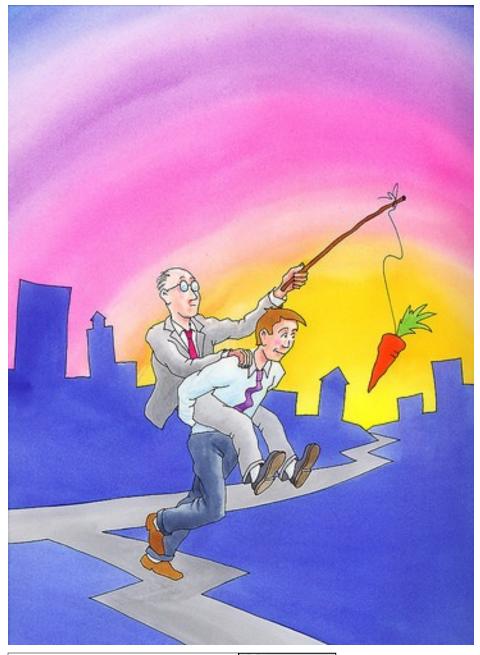
...when people have different interests?



BY: daftgirly (flickr)
http://creativecommons.org/licenses/by-nc/2.0/deed.en

differences in knowledge:

a difference that makes a difference



incentives

BY: Finsec (flickr)
http://creativecommons.org/licenses/by/2.0/deed.en

info + incentives



BY: unloveable (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

Contracts

Offer and acceptance

Consideration

Intention to be legally bound

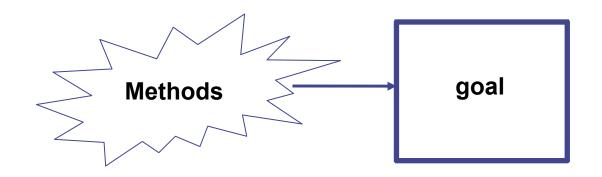
Contract: an agreement with three elements



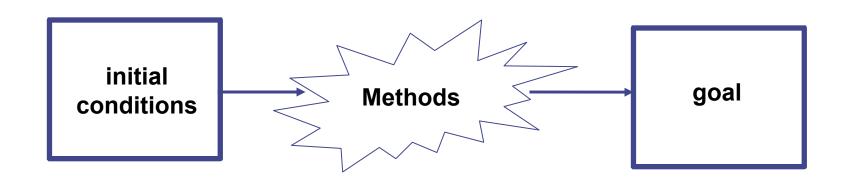
goal

Principle has an objective

- ✓ profit max
- ✓ social justice
- ✓ universal information access
- ✓ whatever



"Getting to done" depends on actions taken and information provided by agents



Agents may not share principle's objective

Create agreement specifying...

permissible actions

outcome as function of realized actions

E.g., committee decision process, auction, contract

SUMMARY



Who knows what?

BY: Feuillu (flickr)
http://creativecommons.org/licenses/by-nc/2.0/deed.en

What are the motivations?



BY: xrrr (flickr)
http://creativecommons.org/licenses/by-nc-sa/2.0/deed.en

ICD:

Design mechanisms so agents want to provide information and effort that lead to high quality solution